

## Commitment

Your ability to compete in today's competitive marketplace is directly tied to the skill and effectiveness of your personnel. One way to create a positive impact on employee productivity is through effective training. At the ACECO Training Academy we take great pride providing quality training that creates these benefits for our customers. Our experience as a recognized leader in the design and manufacture of material handling equipment ensures that the training you receive doesn't just come from a manual, but is based on years of hands-on real-world experience. The ACECO Training Academy will drive your processes forward, qualify your employees and give you the tools you need to advance your business. We are committed to your success.

## Necessity

You don't have to look very hard to find news of industrial or construction incidents that have involved either negligence or ignorance on the part of equipment operators or production workers and, unfortunately, the fault often lies with the employer. To prevent tragedy from striking close to home, you need to make sure your employees have received the highest quality training. This same training will not only protect them and you, but will also prove to be a catalyst for greater production and increased profits.

The root cause of many accidents is often linked to a lack of training or improper training methods. Superior training will not only help pave the way to greater productivity but also help keep your workforce safe, prevent lost work time, material and equipment damage and inefficient operations. Non-compliance with OSHA requirements for training can result in thousands of dollars in fines. The ACECO Training Academy is here to provide the exact training you require, whether it is crane inspection, operation or maintenance, certified forklift training or presenting safety modules to bring you into OSHA compliance. Give us a call and we will provide experts to increase on-site safety and improved material handling and reliability.

## Training Environment

For your training to be most effective it needs to take place in the right environment. We offer classroom and hands-on training, delivered at your location or ours. Operators receive practical experience that will serve them immediately upon return to their daily routine. Training includes a combination of student manuals, reference materials, classroom instruction, practical exercises, proficiency training, written and hands-on testing (where required).

# ACECO Training Academy



Full range of training services for cranes, hoists and material handling equipment.

- Avoid Costly Accidents
- Improve Worker Productivity
- Reduce Operating Costs
- Maintain Code Compliance
- Reduce Downtime

**Call 1-877-503-2972 x154 for more information  
or visit us on the web at [www.americancrane.com](http://www.americancrane.com)**

# ACECO Training Academy Course Offerings

OSHA Modules

Course: Starting at \$295 per person\*

Price is per person, minimum 3 people, group rates available. Courses are classroom only, unless by special arrangement.

Whether you need one or all of the modules listed below or need a customized program to fit special needs to meet OSHA requirements, we offer any combination of the courses below.

- Modules Offered
- Walking/Working Surfaces

• Powered Platforms, Manlifts and Vehicle Mounted Work Platforms

• Hazardous Material

• General Environmental Controls

• Compressed Gas and Air Equipment

• Machinery and Machine Guarding

• Electrical

• Toxic and Hazardous Substances

• Exit Routes, Emergency Action Plans and Fire Prevention Plans

• Occupational Health and Environmental Control

• Hand and Portable Power Tools and Other Handheld Equipment

• Fire Protection

• Material Handling and Storage

• Welding, Cutting and Brazing

• Personal Protective Equipment



OSHA 10 and 30 hour

Course: ATA-510, 530 | 10 hour - \$395 per person | 30 hour - \$795 per person\*

Price is per person, minimum 3 people, group rates available.

Establish instant credibility and show your commitment to safety by having an OSHA Certified Professional from the ACECO Training Academy deliver the OSHA 10 or 30 Hour General Industry Safety Course for your organization. One of our safety professionals will come to your facility and present your choice of programs to the group of employees that you select.

The OSHA 30-hour General Industry Course covers general information about OSHA, along with each sub-section of the OSHA manual (29 CFR 1910).

The OSHA 10-Hour General Industry Course covers the introduction to OSHA along with Blood Borne Pathogens, Electrical Hazards, Exit Routes, Flammable and Combustible Liquids, PPE, Hazards Communication, Safety and Health Programs, Machine Guarding, and Walking/Working Surfaces.

We are very aware that some subjects will be more pertinent to your particular operation, so those will get covered in greater detail, as you require. This material is designed to give you a solid foundation to make safety an integral part of your processes. The training provided will allow the students to apply this knowledge immediately. Each student will receive a OSHA Standards for General Industry (29 CFR-1910) manual. The course will teach them how to use this manual to look up any answers they may need. After the class, participants will receive a certificate of completion and an official OSHA wallet card.

Overhead Crane Operations / Crane Operator Refresher

Course: ATA-106 4 hours \$999 per course\*

Price is group rate up to 20 employees.  
Discounted second session in the same day is available.

Optimize your overhead crane operators' performance while minimizing risk through proper training. There is more to operating an overhead crane than pushing buttons or pulling levers. Instruction on the "Why's and How's" can prevent damage from occurring to products, equipment, or worse, personnel. Proper training eliminates poor habits and techniques brought about by uninformed workers. Our instructors will give your operators the knowledge and skills to work effectively and safely. Improve your productivity while reducing hazards, headaches and possible OSHA fines. This course is a combination of classroom and hands-on training in your work environment.

- Course Components
- Safety

• Introduction to Overhead Cranes

• Pre-operation inspections

• Hand signals

• OSHA/ASME Standards

• Operator Responsibilities

• Control Functions

• Crane operations

• Rigging Basics



Rigging and Hand Signals

Course: ATA-105 4 Hours \$495 per course\*

Price is for groups of up to 10 employees.

An understanding of rigging techniques is essential for safe lifting and the prevention of harm to your products and employees. This course has been put together to teach the fundamentals of rigging to personnel who are on the production floor rigging loads for overhead cranes.

- Course Components:
- Knowing Safe Rigging Practices

• Rigging 101 - Introduction to Rigging Principles

• Pre-Rigging Inspections

• Load Limits - Equipment Capabilities



Forklift Operator & Refresher

Course: ATA-800, 801, 4 hours \$495 per course, 8 hours - \$795 per course\*

Prices are for groups of up to 10 employees.



Forklifts are often an important part of material handling in most manufacturing operations. Do not make the mistake of overlooking this key piece of the puzzle. Highly trained forklift operators will make a huge difference in the productivity levels in your operation. Efficient safe operation along with the preventative maintenance taught in these courses will save you money on three fronts - material handling, safety and equipment upkeep. Operators get certification after completion of the Forklift Operator Training. Refresher training meets OSHA standards for the 3 year refresher training requirement per OSHA 29 CFR Part 1910.178(l)(4).

- Course Components
- Safe Operating Procedures

• Pre-Operations Checks

• Controls and Application

• Forklift Principles

• Inspection Procedure

• Refueling and/or Charging and Recharging of Batteries

Enhanced Communication and Problem Solving for the 21st Century

Course: KAI-100 - 4 hours \$1295 per course\*

Prices are for groups of up to 10 employees.

The Adaption/Innovation Theory is based on the assumption that all people are creative and solve problems based on their creative style. Because we each have our own style and these styles can vary greatly between individuals, communication is sometimes difficult. This training introduces the participants to the KAI theory and reveals their own style of thinking. It also helps them to understand how their particular style is complemented by the problem solving styles of other people and how to communicate more effectively with those around them. Kirton's theories have been documented and verified through hundred's of case studies. American Crane has used the theory and team building processes in its manufacturing environment resulting in greatly improved team cohesion and communication.



- Course Components
- Introduction to Kirton's Adaption/Innovation Theory

• Individual evaluation using the Kirton Inventory Analysis

• Personalized feedback brochure and explanation for each employee

• "Building Bridges" communication workshop

Customized Training

Call for Quote\*



Our standard courses cover a great range of topics, but sometimes you need something more. The diverse staff at ACECO Training Academy will take your suggestions and bring back a training program to fit your situation. Your concept will come to life in our capable hands.

*\* Travel costs are not included in pricing. If traveling is required, charges will start when the employee leaves our factory and will cease upon his return. When overnight stay is involved, charges will start when the employee leaves his place of lodging and will cease upon his return. Minimum charge per day is four (4) hours. American Crane & Equipment Corporation shall not in any event be liable for indirect, special, consequential, or liquidated damages or penalties. All rates are subject to change at any time without notice.*

